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**Written Test for Assistant Manager Agri Products**  
**Pakistan Horticulture Development & Export Company**  
**Sample Paper**

CNIC Number: \_\_\_\_\_ Seat Number: \_\_\_\_\_  
 Name: \_\_\_\_\_ Father's Name: \_\_\_\_\_  
 Room Number: \_\_\_\_\_ Test Center: \_\_\_\_\_

**Note: It is the candidate's responsibility to return the question paper and answer sheet to the invigilator at the end of the test. Non-submission of the testing material may lead to disqualification.**

**IMPORTANT INSTRUCTIONS: Candidates must carefully follow the instructions provided below and those given by the instructor or announcer.**

- Please compare and verify that the Seat Number, Your Name, and other information on the answer sheet and the sticker on your chair are correct. Also, write this information in the box above.
- Use of calculators, mobile phones, or smart watches is strictly not allowed.
- The total duration of the test is 1 hour and 30 minutes.
- The exam is divided into eight sections as outlined below:

Section	Title	Marks	Total Questions	Time
<b>Multiple Choice Questions</b>				
1	Introduction to Horticulture	10	10	1 hour and 30 minutes
2	Basics of Crop Production	15	15	
3	Post Harvest Handling	15	15	
4	Common Pests & Diseases	10	10	
5	Processing & Value Addition	10	10	
6	Marketing of Horticulture Products	10	10	
7	Climate and Environmental Impact	10	10	
8	General Agriculture Knowledge	20	20	

- Each multiple-choice question has four options (A, B, C, and D), with only one correct answer. All responses must be marked by filling in the chosen option on the answer sheet following the (Correct filling) format provided below.

Correct Filling	Incorrect Filling

- If the candidate selects more than one option for the same question or fills in the option incorrectly, the answer will be considered incorrect. Overwriting is not allowed; such answers will be marked as incorrect.
- All questions are compulsory. There will be no negative marking.
- When the instructor announces "STOP," the candidate must stop writing/solving the test.
- Any evidence of cheating or non-compliance with instructions will result in disqualification from the test and legal action.
- Making notes, copying questions, solving questions on any paper other than the question booklet and answer sheet, or removing the question booklet or answer sheet in its entirety or parts from the exam room is strictly prohibited and will lead to disqualification from the test and legal action.
- Please return the exam materials (i.e., question booklet, answer sheets) to the invigilator before leaving the exam hall or room.
- IBA reserves the right to revoke or modify any question or part of it.

**Candidate's Signature:** \_\_\_\_\_

**WAIT ..... Do not turn over this page until you are told to do so.**

**Written Test for**  
**Assistant Manager**  
**Agriproducts - PHDEC**

SAMPLE  
THE ACTUAL QUESTIONS MAY  
INSTRUCTIONS ON THIS SAMPLE PAPER.

CULTY LEVEL  
TUAL PAPER

### **Multiple Choice Questions**

#### **Section 1: Introduction to Horticulture (Question No: 1 – 10)**

**Two sample questions. The actual paper will contain 10 questions.**

1. In Pakistan, which province produces the highest quantity of dates?
  - A. Khyber Pakhtunkhwa
  - B. Sindh
  - C. Balochistan
  - D. Punjab
2. Which branch of horticulture includes the greening of private and public spaces?
  - A. Pomology
  - B. Olericulture
  - C. Floriculture
  - D. Landscape horticulture

#### **Section 2: Basics of Crop Production (Question No: 11 – 25)**

**Two sample questions. The actual paper will contain 15 questions.**

11. Which of the following is the most suitable type of soil for most of the horticultural crops?
  - A. Sandy soil
  - B. Loamy soil
  - C. Clayey soil
  - D. Saline soil
12. Pakistan's declining citrus yield is mainly caused by:
  - A. Lack of a market
  - B. Citrus canker
  - C. High production costs
  - D. Poor soil fertility

#### **Section 3: Post Harvest Handling (Question No: 26 – 40)**

**Two sample questions. The actual paper will contain 15 questions.**

26. Which of the following is the main objective of cold storage?
  - A. To improve the taste of the fruit
  - B. To slow the rate of spoilage
  - C. To change the color of the fruit
  - D. To enhance the size of the fruit
27. What is the greatest challenge Pakistan faces in exporting mango after harvesting?
  - A. Poor handling and packaging
  - B. Absence of cold chain
  - C. Elevated cost of airfreight
  - D. All of the above

**Section 4: Common Pest & Diseases (Question No: 41 – 50)**

**Two sample questions. The actual paper will contain 10 questions.**

41. Whitefly is a significant pest for:
- A. Cotton and vegetables
  - B. Only fruits
  - C. Only grains
  - D. All crops
42. The malformation of the mango is caused by:
- A. Bacteria
  - B. Fungus
  - C. Virus
  - D. Insects

**Section 5: Processing & Value Addition (Question No: 51 – 60)**

**Two sample questions. The actual paper will contain 10 questions.**

61. HACCP certification is crucial for:
- A. Safety of food
  - B. Soil pollution
  - C. Water
  - D. Air
62. The major issue with the processing of fruits in Pakistan is:
- A. Seasonal availability
  - B. Lack of technology
  - C. High costs
  - D. All of the above

**Section 6: Marketing Horticultural Products (Question No: 61 – 70)**

**Two sample questions. The actual paper will contain 10 questions.**

61. The biggest fruit market in Pakistan is located in:
- A. Lahore
  - B. Karachi
  - C. Islamabad
  - D. Multan
62. Global G.A.P. certification contributes primarily to:
- A. Increasing yield
  - B. Export market access
  - C. Decreasing expenses
  - D. Soil improvement

**Section 7: Climate and Environmental Impact (Question No: 71 – 80)**

**Two sample questions. The actual paper will contain 10 questions.**

71. High temperature has an adverse effect on the fruit setting of:
- A. Mango
  - B. Apple
  - C. Cherry
  - D. Plum
72. The consequence of decreased river flow on agricultural production could be:
- A. Soil Condition Improvement
  - B. Increased Soil Salinity
  - C. Pest Reduction
  - D. Increased Soil Quality

**Section 8: General Agriculture Knowledge (Question No: 81 – 100)**

**Two sample questions. The actual paper will contain 20 questions.**

81. What is the core focus of Pakistan's agricultural policy
- A. Food security
  - B. Export promotion
  - C. Water management
  - D. All of the above
82. What is the most significant institutional challenge in the agricultural sector of Pakistan?
- A. Weak research-extension linkage
  - B. High production costs
  - C. Low prices
  - D. Good quality seeds

**{\*\*\*END\*\*\*}**