



PUBLIC-PRIVATE PARTNERSHIP UNIT FINANCE DEPARTMENT GOVERNMENT OF SINDH



VACANCY ANNOUNCEMENT

Public-Private Partnership (PPP) Unit, Finance Department, through IBA Karachi, is looking for suitable candidates against the following market-based positions on a two (2) years contract, extendable further subject to the satisfactory performance in accordance with the Sindh PPP Unit (HR) Policy and Guidelines:-

DIRECTOR (FINANCE) - 2 Positions

<p>Age Limit: Not exceeding the age of 50 years with sound health</p> <p>Qualification & Experience</p> <ul style="list-style-type: none"> 10 years of relevant experience in case of Master's or above degree in Finance / Business Administration (Finance) or Fellow CA/ACCA/ICMA or CFA Charter Holder OR 12 years of relevant experience in case of Bachelor's in Finance / Business Administration (Finance) or Associate CA/ACCA/ICMA or CFA qualified <p>Note: Relevant Experience means experience in Corporate Banking/ Investment Banking/ Financial Advisory/ Project Finance/ Investment Research and/or PPP Project(s)</p> <p>Required Skills:</p> <ul style="list-style-type: none"> Strong financial modeling, transaction handling and corporate documentation Good command of MS Office Strong analytical and interpersonal skills 	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The position shall have following responsibilities:</p> <ul style="list-style-type: none"> Coordinate between Financial Institutions, Investors, Multi-lateral institutes, Transaction Advisors and different Government Departments; Assist the procurement process on behalf of Government of Sindh to hire advisors or to solicit private investment in different projects; Prepare and supervise financial models and project structure for multiple transactions; Prepare procurement and corporate documents including EOIs, PQDs, RFQs, RFPs, Concession Agreements, Implementation Agreements, Information Memorandum, Guidelines, Project Presentations and Briefs etc.; Assist the financial close process on infrastructure transactions; Manage the office processes with a perspective that encompasses both the private and public sectors' point of view; Perform any other tasks as assigned by the Competent Authority.
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DEPUTY DIRECTOR (FINANCE) - 2 Positions

<p>Age Limit: Not exceeding the age of 45 years with sound health</p> <p>Qualification & Experience</p> <ul style="list-style-type: none"> 6 years of relevant experience in case of Master's or above degree in Finance / Business Administration (Finance) Fellow CA/ACCA/ICMA or CFA Charter Holder OR 8 years of relevant experience in case of Bachelor's in Finance / Business Administration (Finance) or Associate CA/ACCA/ICMA or CFA qualified <p>Note: Relevant Experience means experience in Corporate Banking/ Investment Banking/ Financial Advisory/ Project Finance/ Investment Research and/or PPP Project(s)</p> <p>Required Skills:</p> <ul style="list-style-type: none"> Strong financial modeling, transaction handling and corporate documentation Good command of MS Office Strong analytical and interpersonal skills 	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The position shall have following responsibilities:</p> <ul style="list-style-type: none"> Work with Senior Director(s)/Director(s) of PPP Unit, administrative departments and other government entities on the feasibility studies required in order to demonstrate project viability; Build/Analyze financial models and vet project documentation in the feasibility, transaction advisory and investor solicitation stage; Assist in the preparation of EOIs, RFQs, RFPs, Concession Agreements, Implementation Agreements, Information Memorandum, Guidelines, Project Presentations and Briefs etc.; Perform in depth research related to projects and government initiatives; Coordinate between transaction advisors and Government of Sindh on the project structuring, if required; Manage the processes with a perspective that encompasses both the private and public sectors' point of view; Perform any other related tasks as assigned by the Competent Authority.
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DEPTUY DIRECTOR (LEGAL) - 1 Position

<p>Age Limit: Not exceeding the age of 40 years with sound health</p> <p>Qualification & Experience</p> <ul style="list-style-type: none"> 5 years of corporate work experience if the candidate has LLM or above qualification OR 7 years of corporate work experience if the candidate has LLB qualification <p>The candidates having legal experience, e.g., drafting, vetting, or negotiating commercial contracts, or dealing with banking & finance transactions, or handling transactions involving joint ventures, projects, capital market, mergers or acquisitions, at a corporate & commercial law firm or in a corporate environment as an in-house legal counsel shall be preferred.</p> <p>NOTE: For the sake of clarity, litigation or court experience or civil and criminal law experience shall not be relevant for this position and therefore, must not be specified in the CVs. The applicants must state in their CVs details of ONLY corporate work experience gained during their previous jobs at a corporate & commercial law firm or in a corporate environment.</p> <p>Required Skills</p> <ul style="list-style-type: none"> Ability to analyze complex legal issues, identify risks, and provide strategic legal advice. Strong research skills to stay updated with current laws, regulations, and legal precedents. Excellent written and verbal communication skills 	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The candidate shall have following responsibilities:</p> <ul style="list-style-type: none"> Work with and assist Senior Director(s)/Director(s) on legal matters pertaining to project lifecycle; Work on PPP projects on the procurement documents such as EOI, RFQ, RFP and Concession Agreements etc.; Vetting of project documentation during the feasibility, transaction advisory and implementation stages; Coordinate between transaction advisors, Administrative Departments, Lenders and Government of Sindh on the project structuring and documentation if required; Assist Senior Director(s)/Director(s) in furnishing Legal opinions and liaison with Law Department, Advisors and Advocate General for the same; Perform any other related tasks as assigned by the Competent Authority.
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DEPTUY DIRECTOR (COMPLIANCE) - 1 Position

<p>Age Limit: Not exceeding the age of 45 years with sound health</p> <p>Qualification & Experience:</p> <ul style="list-style-type: none"> 5 years of relevant experience in case of Master's or above degree in relevant discipline OR 8 years of relevant experience in case of Bachelor's in relevant discipline <p>Note: For the sake of clarity</p> <ul style="list-style-type: none"> Relevant experience means experience in procurement and contract management Relevant discipline means Public Procurement / Supply Chain Management / Contract Management / Law / Business Administration / Economics / Finance or Accounts / Computer Science Procurement means procurement planning, execution and management. <p>Required Skills:</p> <ul style="list-style-type: none"> Knowledge procurement laws & practices Good command of MS Office Strong interpersonal skills Knowledge of SPPRA rules and e-procurement will be an advantage. 	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The candidate shall have following responsibilities:</p> <ul style="list-style-type: none"> Monitor quality of bidding documents and compliance in pursuance to the Sindh Public Procurement Regulatory Authority (SPPRA) Rules 2010 and Sindh Public-Private Partnership Act, 2010; Act as independent compliance and assurance expert within the PPP Unit Regularly assess the effectiveness of SPPRA Rules and suggest amendments thereto for improvement in matters such as transparency, fairness, and better value for money for the Government; Preparing a checklist of necessary procurement compliances for PPP projects and monitor the same for timely reporting of non-compliances; Perform any other related tasks as assigned by the Competent Authority.
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ASSISTANT DIRECTOR (FINANCE) - 2 Positions

<p>Age Limit: Not exceeding the age of 35 years with sound health</p> <p>Qualification & Experience:</p> <ul style="list-style-type: none">• 5 years of relevant experience in case of Master's or above degree in Finance / Business Administration (Finance) or Associate CA/ACCA/CFA/ICMA OR• 7 years of relevant experience in case of Bachelor's in Finance / Business Administration (Finance) <p>Note: relevant experience means Corporate Banking/ Investment Banking/ Financial Advisory/ Project Finance/ Investment Research and/or PPP Project(s)</p> <p>Required Skills:</p> <ul style="list-style-type: none">• Strong financial modeling, transaction handling and corporate documentation• Good command of MS Office• Strong analytical and interpersonal skills	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The candidate shall have following responsibilities:</p> <ul style="list-style-type: none">• Work with and assist Senior Director(s)/Director(s) of PPP Unit on the feasibility studies required in order to demonstrate project viability;• Build/Analyze financial models and vet project documentation in the feasibility, transaction advisory and investor solicitation stage;• Assist in the preparation of EOIs, RFQs, RFPs, Concession Agreements, Implementation Agreements, Information Memorandum, Guidelines, Project Presentations and Briefs etc.;• Perform in depth research related to projects and government initiatives;• Coordinate between transaction advisors and Government of Sindh on the project structuring, if required;• Manage the processes with a perspective that encompasses both the private and public sectors' point of view;• Perform any other related tasks as assigned by the Competent Authority.
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ASSISTANT DIRECTOR (MIS/IT) - 1 Position

<p>Age Limit: Not exceeding the age of 35 years with sound health</p> <p>Qualification & Experience</p> <ul style="list-style-type: none">• 3 years of relevant experience in case of Master's or above degree in Computer Science, Information Technology, Software Engineering, Information Systems, or equivalent discipline OR• 5 years of relevant in case of Bachelor's Computer Science, Information Technology, Software Engineering, Information Systems, or equivalent discipline• MBA will be an added advantage <p>Note: Relevant experience means experience in MIS development, IT systems management, or information systems within a public/private sector organization, or development project.</p> <p>Required Skills:</p> <ul style="list-style-type: none">• Data analytics• Good command of MS Office• Strong interpersonal skills	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The candidate shall have following responsibilities:</p> <ul style="list-style-type: none">• Design, develop, and maintain MIS dashboards and implement project management tools to track PPP projects across all stages establishing standardized monitoring and reporting formats for internal and external stakeholders;• Manage and oversee the PPP Unit's IT infrastructure, including servers, databases, networks, end-user systems, and the maintenance and upgradation of document management systems, digital repositories, and archival systems for PPP records;• Establish and maintain secure databases for financial models, legal documents, technical reports, and other project-related information, and support institutional knowledge maintenance and transfer;• Ensure compliance with applicable Government of Sindh IT policies, data protection standards, and cybersecurity protocols, and implement appropriate information security measures to safeguard sensitive project, financial, and contractual data;• Maintain confidentiality and integrity of official information and adhere strictly to Government rules, approved policies, and directives of the Competent Authority; and• Perform any other related tasks as assigned by the Competent Authority
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ASSISTANT DIRECTOR (TECHNICAL) - 1 Position

<p>Age Limit: Not exceeding the age of 35 years with sound health</p> <p>Qualification & Experience</p> <ul style="list-style-type: none">• 5 years of relevant and verifiable experience in infrastructure development / PPP projects or related fields if the candidate has Master's or above degree in Civil Engineering or related discipline along with OR• 8 years of relevant and verifiable experience in civil projects / PPP projects or related fields if the candidate has Bachelor's degree in Civil Engineering <p>Required Skills:</p> <ul style="list-style-type: none">• Demonstrated technical skills• Good command of MS Office• Good command of AUTOCAD• Strong analytical and interpersonal skills	<p>Terms of Reference / Job Description / Responsibilities</p> <p>The candidate shall have following responsibilities:</p> <ul style="list-style-type: none">• Work with Senior Director(s)/Director(s) and other government officials and entities on the feasibility studies required in order to demonstrate project viability;• Provide input into all PPP projects primarily from civil engineering perspective and explicit/implicit financial costs to the government;• Analyze, principally civil engineering scope of work (mechanical and electrical as an add-on if need be) from the feasibility, transaction advisory stage and thereafter monitoring of works in coordination with the Independent Engineer, Commissioner Offices, Board of Revenue Offices and Line Departments;• Coordinate between transaction advisors, lenders and Government of Sindh on the project structure;• Oversee progress on various stages of PPP projects;• Assist in developing financial models and calculations such as EIRR;• Perform any other tasks as assigned by the Competent Authority.
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Pay and Allowances: Sound pay package and benefits in accordance with Sindh PPP Unit (HR) Policy and Guidelines, 2023.

Application Submission Process: The CV along with copies of all relevant documents (experience certificates, educational credentials, CNIC and domicile) must be submitted via IBA Karachi online portal <https://admissions.iba.edu.pk/pppu-2026.php> within 20 days of publication of this advertisement.

The following terms and conditions apply:-

- All positions will be considered strictly on merit basis.
- Only applicants domiciled in Sindh will be considered.
- Only shortlisted candidates would be called for written test and / or interviews.
- Only application(s) submitted online through the link provided will be considered. For clarity purposes, submission of application(s) through any other means/ channel, such as by-mail or in-person, will not be considered/ entertained.
- All written tests and/or interviews will be held in Karachi. No TA/DA will be applicable.
- Age will be considered up to the deadline for submission of application. Age relaxation shall not be applicable.
- Applicants may apply for multiple positions. If the test date and time for these positions overlap candidate may appear for the test of any one position of their preference. Neither PPP Unit nor IBA will reschedule test dates under any circumstances.
- The PPP Unit may, with the approval of competent authority, cancel this recruitment process without any notice at any stage.

Director HR
PPP Unit, Finance Department
Government of Sindh